Heracleides of Maroneia and Proxenus of Thebes:

Characterization, Structure, and Closure in Xenophon’s *Anabasis*

1. Heracleides of Maroneia:[[1]](#footnote-1)
You are from a very powerful city and your standing with Seuthes is very high. You may well be expecting to follow in the footsteps of some of your fellow countrymen and be given fortresses here and land, but in that case you ought to show your regard for Seuthes in a particularly magnificent manner. I’m looking after your best interests in giving you this advice, because I know for certain that the greater the gifts you give him, the greater the good you will get from him (7.3.19-20).

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[εὔνους](http://www.perseus.tufts.edu/hopper/morph?l=eu%29%2Fnous&la=greek&can=eu%29%2Fnous0&prior=%5d) [δέ](http://www.perseus.tufts.edu/hopper/morph?l=de%2F&la=greek&can=de%2F2&prior=eu%29/nous) [σοι](http://www.perseus.tufts.edu/hopper/morph?l=soi&la=greek&can=soi2&prior=de/) [ὢν](http://www.perseus.tufts.edu/hopper/morph?l=w%29%5Cn&la=greek&can=w%29%5Cn1&prior=soi) [παραινῶ](http://www.perseus.tufts.edu/hopper/morph?l=parainw%3D&la=greek&can=parainw%3D0&prior=w%29%5Cn): [εὖ](http://www.perseus.tufts.edu/hopper/morph?l=eu%29%3D&la=greek&can=eu%29%3D2&prior=parainw=) [οἶδα](http://www.perseus.tufts.edu/hopper/morph?l=oi%29%3Dda&la=greek&can=oi%29%3Dda1&prior=eu%29=) [γὰρ](http://www.perseus.tufts.edu/hopper/morph?l=ga%5Cr&la=greek&can=ga%5Cr1&prior=oi%29=da) [ὅτι](http://www.perseus.tufts.edu/hopper/morph?l=o%28%2Fti&la=greek&can=o%28%2Fti5&prior=ga%5Cr) [ὅσῳ](http://www.perseus.tufts.edu/hopper/morph?l=o%28%2Fsw%7C&la=greek&can=o%28%2Fsw%7C0&prior=o%28/ti) [ἂν](http://www.perseus.tufts.edu/hopper/morph?l=a%29%5Cn&la=greek&can=a%29%5Cn6&prior=o%28/sw%7C) [μείζω](http://www.perseus.tufts.edu/hopper/morph?l=mei%2Fzw&la=greek&can=mei%2Fzw0&prior=a%29%5Cn) [τούτῳ](http://www.perseus.tufts.edu/hopper/morph?l=tou%2Ftw%7C&la=greek&can=tou%2Ftw%7C1&prior=mei/zw) [δωρήσῃ](http://www.perseus.tufts.edu/hopper/morph?l=dwrh%2Fsh%7C&la=greek&can=dwrh%2Fsh%7C0&prior=tou/tw%7C), [τοσούτῳ](http://www.perseus.tufts.edu/hopper/morph?l=tosou%2Ftw%7C&la=greek&can=tosou%2Ftw%7C0&prior=dwrh/sh%7C) [μείζω](http://www.perseus.tufts.edu/hopper/morph?l=mei%2Fzw&la=greek&can=mei%2Fzw1&prior=tosou/tw%7C) [ὑπὸ](http://www.perseus.tufts.edu/hopper/morph?l=u%28po%5C&la=greek&can=u%28po%5C1&prior=mei/zw) [τούτου](http://www.perseus.tufts.edu/hopper/morph?l=tou%2Ftou&la=greek&can=tou%2Ftou1&prior=u%28po%5C) [ἀγαθὰ](http://www.perseus.tufts.edu/hopper/morph?l=a%29gaqa%5C&la=greek&can=a%29gaqa%5C0&prior=tou/tou) [πείσῃ](http://www.perseus.tufts.edu/hopper/morph?l=pei%2Fsh%7C&la=greek&can=pei%2Fsh%7C0&prior=a%29gaqa%5C).

1. Heracleides of Maroneia:
Heracleides found out about the arrival of the Spartans the moment they came for the army, and he encouraged Seuthes to think of it as **a most beautiful moment**. ‘After all,’ he said ‘the Spartans need the army, while you don’t anymore; **you will do them a favor** by giving them the army, and the soldiers will stop demanding their pay from you and will leave the country instead’ (7.6.2).

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[**χαριῇ**](http://www.perseus.tufts.edu/hopper/morph?l=xarih%3D%7C&la=greek&can=xarih%3D%7C0&prior=stra/teuma)[**αὐτοῖς**](http://www.perseus.tufts.edu/hopper/morph?l=au%29toi%3Ds&la=greek&can=au%29toi%3Ds0&prior=xarih=%7C), [σὲ](http://www.perseus.tufts.edu/hopper/morph?l=se%5C&la=greek&can=se%5C0&prior=au%29toi=s) [δὲ](http://www.perseus.tufts.edu/hopper/morph?l=de%5C&la=greek&can=de%5C3&prior=se%5C) [οὐκέτι](http://www.perseus.tufts.edu/hopper/morph?l=ou%29ke%2Fti&la=greek&can=ou%29ke%2Fti1&prior=de%5C) [ἀπαιτήσουσι](http://www.perseus.tufts.edu/hopper/morph?l=a%29paith%2Fsousi&la=greek&can=a%29paith%2Fsousi0&prior=ou%29ke/ti) [τὸν](http://www.perseus.tufts.edu/hopper/morph?l=to%5Cn&la=greek&can=to%5Cn0&prior=a%29paith/sousi) [μισθόν](http://www.perseus.tufts.edu/hopper/morph?l=misqo%2Fn&la=greek&can=misqo%2Fn0&prior=to%5Cn), [ἀλλ᾽](http://www.perseus.tufts.edu/hopper/morph?l=a%29ll%27&la=greek&can=a%29ll%270&prior=misqo/n) [ἀπαλλάξονται](http://www.perseus.tufts.edu/hopper/morph?l=a%29palla%2Fcontai&la=greek&can=a%29palla%2Fcontai0&prior=a%29ll%27) [ἐκ](http://www.perseus.tufts.edu/hopper/morph?l=e%29k&la=greek&can=e%29k0&prior=a%29palla/contai) [τῆς](http://www.perseus.tufts.edu/hopper/morph?l=th%3Ds&la=greek&can=th%3Ds1&prior=e%29k) [χώρας](http://www.perseus.tufts.edu/hopper/morph?l=xw%2Fras&la=greek&can=xw%2Fras0&prior=th=s).

1. Xenophon:
Heracleides, however, believes, as he used to try to explain to me, that the soldiers are asking for too much money. In actual fact, however, it is now a far smaller amount for you either to get or to pay than a tenth of the amount would have been before we came to join you. I mean, it’s not the mere figure which determines what is a large amount and what is little, but **the power of the giver and the receiver**. (7.7.35-36).

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[οὐ](http://www.perseus.tufts.edu/hopper/morph?l=ou%29&la=greek&can=ou%294&prior=%5d) [γὰρ](http://www.perseus.tufts.edu/hopper/morph?l=ga%5Cr&la=greek&can=ga%5Cr10&prior=ou%29) [ἀριθμός](http://www.perseus.tufts.edu/hopper/morph?l=a%29riqmo%2Fs&la=greek&can=a%29riqmo%2Fs0&prior=ga%5Cr) [ἐστιν](http://www.perseus.tufts.edu/hopper/morph?l=e%29stin&la=greek&can=e%29stin1&prior=a%29riqmo/s) [ὁ](http://www.perseus.tufts.edu/hopper/morph?l=o%28&la=greek&can=o%289&prior=e%29stin) [ὁρίζων](http://www.perseus.tufts.edu/hopper/morph?l=o%28ri%2Fzwn&la=greek&can=o%28ri%2Fzwn0&prior=o%28) [τὸ](http://www.perseus.tufts.edu/hopper/morph?l=to%5C&la=greek&can=to%5C10&prior=o%28ri/zwn) [πολὺ](http://www.perseus.tufts.edu/hopper/morph?l=polu%5C&la=greek&can=polu%5C1&prior=to%5C) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C48&prior=polu%5C) [τὸ](http://www.perseus.tufts.edu/hopper/morph?l=to%5C&la=greek&can=to%5C11&prior=kai%5C) [ὀλίγον](http://www.perseus.tufts.edu/hopper/morph?l=o%29li%2Fgon&la=greek&can=o%29li%2Fgon0&prior=to%5C), [ἀλλ᾽](http://www.perseus.tufts.edu/hopper/morph?l=a%29ll%27&la=greek&can=a%29ll%274&prior=o%29li/gon) [**ἡ**](http://www.perseus.tufts.edu/hopper/morph?l=h%28&la=greek&can=h%283&prior=a%29ll%27)[**δύναμις**](http://www.perseus.tufts.edu/hopper/morph?l=du%2Fnamis&la=greek&can=du%2Fnamis0&prior=h%28)[**τοῦ**](http://www.perseus.tufts.edu/hopper/morph?l=tou%3D&la=greek&can=tou%3D4&prior=du/namis)[**τε**](http://www.perseus.tufts.edu/hopper/morph?l=te&la=greek&can=te11&prior=tou=)[**ἀποδιδόντος**](http://www.perseus.tufts.edu/hopper/morph?l=a%29podido%2Fntos&la=greek&can=a%29podido%2Fntos0&prior=te)[**καὶ**](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C49&prior=a%29podido/ntos)[**λαμβάνοντος**](http://www.perseus.tufts.edu/hopper/morph?l=lamba%2Fnontos&la=greek&can=lamba%2Fnontos0&prior=kai%5C).

1. Xenophon:
Now, Heracleides believes that everything pales comparison to getting money, whatever it takes to do so, but it’s my view, Seuthes, that there’s no possession which brings greater honour and glory to a man, especially if he’s in a position of leadership, than **courage, justice, and generosity**. The man who possesses these qualities is rich not just because of all his friends, but because there are always others who would like to become his friends. If he does well, he’s surrounded by people who share his pleasure, and if he meets with a setback, he’s not short of people to help him out (7.7.41-42).

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[ὁ](http://www.perseus.tufts.edu/hopper/morph?l=o%28&la=greek&can=o%2810&prior=%5d) [γὰρ](http://www.perseus.tufts.edu/hopper/morph?l=ga%5Cr&la=greek&can=ga%5Cr14&prior=o%28) [ταῦτα](http://www.perseus.tufts.edu/hopper/morph?l=tau%3Dta&la=greek&can=tau%3Dta11&prior=ga%5Cr) [ἔχων](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Fxwn&la=greek&can=e%29%2Fxwn1&prior=tau=ta) [πλουτεῖ](http://www.perseus.tufts.edu/hopper/morph?l=ploutei%3D&la=greek&can=ploutei%3D0&prior=e%29/xwn) [μὲν](http://www.perseus.tufts.edu/hopper/morph?l=me%5Cn&la=greek&can=me%5Cn18&prior=ploutei=) [ὄντων](http://www.perseus.tufts.edu/hopper/morph?l=o%29%2Fntwn&la=greek&can=o%29%2Fntwn0&prior=me%5Cn) [φίλων](http://www.perseus.tufts.edu/hopper/morph?l=fi%2Flwn&la=greek&can=fi%2Flwn0&prior=o%29/ntwn) [πολλῶν](http://www.perseus.tufts.edu/hopper/morph?l=pollw%3Dn&la=greek&can=pollw%3Dn1&prior=fi/lwn), [πλουτεῖ](http://www.perseus.tufts.edu/hopper/morph?l=ploutei%3D&la=greek&can=ploutei%3D1&prior=pollw=n) [δὲ](http://www.perseus.tufts.edu/hopper/morph?l=de%5C&la=greek&can=de%5C28&prior=ploutei=) [ἄλλων](http://www.perseus.tufts.edu/hopper/morph?l=a%29%2Fllwn&la=greek&can=a%29%2Fllwn2&prior=de%5C) [βουλομένων](http://www.perseus.tufts.edu/hopper/morph?l=boulome%2Fnwn&la=greek&can=boulome%2Fnwn0&prior=a%29/llwn) [γενέσθαι](http://www.perseus.tufts.edu/hopper/morph?l=gene%2Fsqai&la=greek&can=gene%2Fsqai4&prior=boulome/nwn), [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C55&prior=gene/sqai) [εὖ](http://www.perseus.tufts.edu/hopper/morph?l=eu%29%3D&la=greek&can=eu%29%3D5&prior=kai%5C) [μὲν](http://www.perseus.tufts.edu/hopper/morph?l=me%5Cn&la=greek&can=me%5Cn19&prior=eu%29=) [πράττων](http://www.perseus.tufts.edu/hopper/morph?l=pra%2Fttwn&la=greek&can=pra%2Fttwn0&prior=me%5Cn) [ἔχει](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Fxei&la=greek&can=e%29%2Fxei0&prior=pra/ttwn) [τοὺς](http://www.perseus.tufts.edu/hopper/morph?l=tou%5Cs&la=greek&can=tou%5Cs9&prior=e%29/xei) [συνησθησομένους](http://www.perseus.tufts.edu/hopper/morph?l=sunhsqhsome%2Fnous&la=greek&can=sunhsqhsome%2Fnous0&prior=tou%5Cs), [ἐὰν](http://www.perseus.tufts.edu/hopper/morph?l=e%29a%5Cn&la=greek&can=e%29a%5Cn2&prior=sunhsqhsome/nous) [δέ](http://www.perseus.tufts.edu/hopper/morph?l=de%2F&la=greek&can=de%2F3&prior=e%29a%5Cn) [τι](http://www.perseus.tufts.edu/hopper/morph?l=ti&la=greek&can=ti8&prior=de/) [σφαλῇ](http://www.perseus.tufts.edu/hopper/morph?l=sfalh%3D%7C&la=greek&can=sfalh%3D%7C0&prior=ti), [οὐ](http://www.perseus.tufts.edu/hopper/morph?l=ou%29&la=greek&can=ou%295&prior=sfalh=%7C) [σπανίζει](http://www.perseus.tufts.edu/hopper/morph?l=spani%2Fzei&la=greek&can=spani%2Fzei0&prior=ou%29) [τῶν](http://www.perseus.tufts.edu/hopper/morph?l=tw%3Dn&la=greek&can=tw%3Dn11&prior=spani/zei) [βοηθησόντων](http://www.perseus.tufts.edu/hopper/morph?l=bohqhso%2Fntwn&la=greek&can=bohqhso%2Fntwn0&prior=tw=n).

1. Proxenus of Thebes:
And Proxenus of Thebes said: ‘What puzzles me, Phalinus, is whether the king is demanding our weapons in the belief that he has defeated us, or **as gifts freely given as tokens of our friendship**. If he believes that he has defeated us, why should he demand them from us rather than come and take them? But if he wants to persuade us to give them to him, let him tell our men what they will gain **if they do him this favour**’ (2.1.10).

[Πρόξενος](http://www.perseus.tufts.edu/hopper/morph?l=*pro%2Fcenos&la=greek&can=*pro%2Fcenos0&prior=paradoi/hsan) [δὲ](http://www.perseus.tufts.edu/hopper/morph?l=de%5C&la=greek&can=de%5C0&prior=*pro/cenos) [ὁ](http://www.perseus.tufts.edu/hopper/morph?l=o%28&la=greek&can=o%281&prior=de%5C) [Θηβαῖος](http://www.perseus.tufts.edu/hopper/morph?l=*qhbai%3Dos&la=greek&can=*qhbai%3Dos0&prior=o%28), [ἀλλ᾽](http://www.perseus.tufts.edu/hopper/morph?l=a%29ll%27&la=greek&can=a%29ll%270&prior=*qhbai=os) [ἐγώ](http://www.perseus.tufts.edu/hopper/morph?l=e%29gw%2F&la=greek&can=e%29gw%2F0&prior=a%29ll%27), [ἔφη](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Ffh&la=greek&can=e%29%2Ffh0&prior=e%29gw/), [ὦ](http://www.perseus.tufts.edu/hopper/morph?l=w%29%3D&la=greek&can=w%29%3D0&prior=e%29/fh) [Φαλῖνε](http://www.perseus.tufts.edu/hopper/morph?l=*fali%3Dne&la=greek&can=*fali%3Dne0&prior=w%29=), [θαυμάζω](http://www.perseus.tufts.edu/hopper/morph?l=qauma%2Fzw&la=greek&can=qauma%2Fzw0&prior=*fali=ne) [πότερα](http://www.perseus.tufts.edu/hopper/morph?l=po%2Ftera&la=greek&can=po%2Ftera0&prior=qauma/zw) [ὡς](http://www.perseus.tufts.edu/hopper/morph?l=w%28s&la=greek&can=w%28s0&prior=po/tera) [κρατῶν](http://www.perseus.tufts.edu/hopper/morph?l=kratw%3Dn&la=greek&can=kratw%3Dn0&prior=w%28s) [βασιλεὺς](http://www.perseus.tufts.edu/hopper/morph?l=basileu%5Cs&la=greek&can=basileu%5Cs0&prior=kratw=n) [αἰτεῖ](http://www.perseus.tufts.edu/hopper/morph?l=ai%29tei%3D&la=greek&can=ai%29tei%3D0&prior=basileu%5Cs) [τὰ](http://www.perseus.tufts.edu/hopper/morph?l=ta%5C&la=greek&can=ta%5C1&prior=ai%29tei=) [ὅπλα](http://www.perseus.tufts.edu/hopper/morph?l=o%28%2Fpla&la=greek&can=o%28%2Fpla1&prior=ta%5C) [ἢ](http://www.perseus.tufts.edu/hopper/morph?l=h%29%5C&la=greek&can=h%29%5C1&prior=o%28/pla) [ὡς](http://www.perseus.tufts.edu/hopper/morph?l=w%28s&la=greek&can=w%28s1&prior=h%29%5C) [**διὰ**](http://www.perseus.tufts.edu/hopper/morph?l=dia%5C&la=greek&can=dia%5C0&prior=w%28s)[**φιλίαν**](http://www.perseus.tufts.edu/hopper/morph?l=fili%2Fan&la=greek&can=fili%2Fan0&prior=dia%5C)[**δῶρα**](http://www.perseus.tufts.edu/hopper/morph?l=dw%3Dra&la=greek&can=dw%3Dra0&prior=fili/an). [εἰ](http://www.perseus.tufts.edu/hopper/morph?l=ei%29&la=greek&can=ei%290&prior=dw=ra) [μὲν](http://www.perseus.tufts.edu/hopper/morph?l=me%5Cn&la=greek&can=me%5Cn0&prior=ei%29) [γὰρ](http://www.perseus.tufts.edu/hopper/morph?l=ga%5Cr&la=greek&can=ga%5Cr0&prior=me%5Cn) [ὡς](http://www.perseus.tufts.edu/hopper/morph?l=w%28s&la=greek&can=w%28s2&prior=ga%5Cr) [κρατῶν](http://www.perseus.tufts.edu/hopper/morph?l=kratw%3Dn&la=greek&can=kratw%3Dn1&prior=w%28s), [τί](http://www.perseus.tufts.edu/hopper/morph?l=ti%2F&la=greek&can=ti%2F0&prior=kratw=n) [δεῖ](http://www.perseus.tufts.edu/hopper/morph?l=dei%3D&la=greek&can=dei%3D0&prior=ti/) [αὐτὸν](http://www.perseus.tufts.edu/hopper/morph?l=au%29to%5Cn&la=greek&can=au%29to%5Cn0&prior=dei=) [αἰτεῖν](http://www.perseus.tufts.edu/hopper/morph?l=ai%29tei%3Dn&la=greek&can=ai%29tei%3Dn0&prior=au%29to%5Cn) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C0&prior=ai%29tei=n) [οὐ](http://www.perseus.tufts.edu/hopper/morph?l=ou%29&la=greek&can=ou%290&prior=kai%5C) [λαβεῖν](http://www.perseus.tufts.edu/hopper/morph?l=labei%3Dn&la=greek&can=labei%3Dn0&prior=ou%29) [ἐλθόντα](http://www.perseus.tufts.edu/hopper/morph?l=e%29lqo%2Fnta&la=greek&can=e%29lqo%2Fnta0&prior=labei=n); [εἰ](http://www.perseus.tufts.edu/hopper/morph?l=ei%29&la=greek&can=ei%291&prior=e%29lqo/nta) [δὲ](http://www.perseus.tufts.edu/hopper/morph?l=de%5C&la=greek&can=de%5C1&prior=ei%29) [πείσας](http://www.perseus.tufts.edu/hopper/morph?l=pei%2Fsas&la=greek&can=pei%2Fsas0&prior=de%5C) [βούλεται](http://www.perseus.tufts.edu/hopper/morph?l=bou%2Fletai&la=greek&can=bou%2Fletai0&prior=pei/sas) [λαβεῖν](http://www.perseus.tufts.edu/hopper/morph?l=labei%3Dn&la=greek&can=labei%3Dn1&prior=bou/letai), [λεγέτω](http://www.perseus.tufts.edu/hopper/morph?l=lege%2Ftw&la=greek&can=lege%2Ftw0&prior=labei=n) [τί](http://www.perseus.tufts.edu/hopper/morph?l=ti%2F&la=greek&can=ti%2F1&prior=lege/tw) [ἔσται](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Fstai&la=greek&can=e%29%2Fstai0&prior=ti/) [τοῖς](http://www.perseus.tufts.edu/hopper/morph?l=toi%3Ds&la=greek&can=toi%3Ds0&prior=e%29/stai) [στρατιώταις](http://www.perseus.tufts.edu/hopper/morph?l=stratiw%2Ftais&la=greek&can=stratiw%2Ftais0&prior=toi=s), [**ἐὰν**](http://www.perseus.tufts.edu/hopper/morph?l=e%29a%5Cn&la=greek&can=e%29a%5Cn0&prior=stratiw/tais)[**αὐτῷ**](http://www.perseus.tufts.edu/hopper/morph?l=au%29tw%3D%7C&la=greek&can=au%29tw%3D%7C0&prior=e%29a%5Cn)[**ταῦτα**](http://www.perseus.tufts.edu/hopper/morph?l=tau%3Dta&la=greek&can=tau%3Dta0&prior=au%29tw=%7C)[**χαρίσωνται**](http://www.perseus.tufts.edu/hopper/morph?l=xari%2Fswntai&la=greek&can=xari%2Fswntai0&prior=tau=ta).

1. Theopompus of Athens (Xenophon?):
“Phalinus,’ he said, as you can see, at this moment we have nothing going for us except our **weapons and our courage**. If we keep our weapons, we think we can make use of our courage, but if **we surrender them**, we will probably lose our lives as well. So please don’t imagine that we’re going to hand our only advantage over to you. No, we shall use our weapons to fight you and try to take your things from you.’ Phalinus laughed at this and said: ‘You sound like a philosopher, boy, with your elegant words. But you’re being stupid, you know, if you imagine that your **courage** could defeat the king with all his **power**.’ (2.1.12-13).

[ὦ](http://www.perseus.tufts.edu/hopper/morph?l=w%29%3D&la=greek&can=w%29%3D2&prior=ei%29=pen) [Φαλῖνε](http://www.perseus.tufts.edu/hopper/morph?l=*fali%3Dne&la=greek&can=*fali%3Dne1&prior=w%29=), [νῦν](http://www.perseus.tufts.edu/hopper/morph?l=nu%3Dn&la=greek&can=nu%3Dn0&prior=*fali=ne), [ὡς](http://www.perseus.tufts.edu/hopper/morph?l=w%28s&la=greek&can=w%28s8&prior=nu=n) [σὺ](http://www.perseus.tufts.edu/hopper/morph?l=su%5C&la=greek&can=su%5C0&prior=w%28s) [ὁρᾷς](http://www.perseus.tufts.edu/hopper/morph?l=o%28ra%3D%7Cs&la=greek&can=o%28ra%3D%7Cs0&prior=su%5C), [ἡμῖν](http://www.perseus.tufts.edu/hopper/morph?l=h%28mi%3Dn&la=greek&can=h%28mi%3Dn1&prior=o%28ra=%7Cs) [οὐδὲν](http://www.perseus.tufts.edu/hopper/morph?l=ou%29de%5Cn&la=greek&can=ou%29de%5Cn0&prior=h%28mi=n) [ἔστιν](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Fstin&la=greek&can=e%29%2Fstin1&prior=ou%29de%5Cn) [ἀγαθὸν](http://www.perseus.tufts.edu/hopper/morph?l=a%29gaqo%5Cn&la=greek&can=a%29gaqo%5Cn0&prior=e%29/stin) [ἄλλο](http://www.perseus.tufts.edu/hopper/morph?l=a%29%2Fllo&la=greek&can=a%29%2Fllo0&prior=a%29gaqo%5Cn) [εἰ](http://www.perseus.tufts.edu/hopper/morph?l=ei%29&la=greek&can=ei%295&prior=a%29/llo) [μὴ](http://www.perseus.tufts.edu/hopper/morph?l=mh%5C&la=greek&can=mh%5C1&prior=ei%29) [**ὅπλα**](http://www.perseus.tufts.edu/hopper/morph?l=o%28%2Fpla&la=greek&can=o%28%2Fpla4&prior=mh%5C)[**καὶ**](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C32&prior=o%28/pla)[**ἀρετή**](http://www.perseus.tufts.edu/hopper/morph?l=a%29reth%2F&la=greek&can=a%29reth%2F0&prior=kai%5C). [ὅπλα](http://www.perseus.tufts.edu/hopper/morph?l=o%28%2Fpla&la=greek&can=o%28%2Fpla5&prior=a%29reth/) [μὲν](http://www.perseus.tufts.edu/hopper/morph?l=me%5Cn&la=greek&can=me%5Cn9&prior=o%28/pla) [οὖν](http://www.perseus.tufts.edu/hopper/morph?l=ou%29%3Dn&la=greek&can=ou%29%3Dn2&prior=me%5Cn) [ἔχοντες](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Fxontes&la=greek&can=e%29%2Fxontes0&prior=ou%29=n) [οἰόμεθα](http://www.perseus.tufts.edu/hopper/morph?l=oi%29o%2Fmeqa&la=greek&can=oi%29o%2Fmeqa0&prior=e%29/xontes) [ἂν](http://www.perseus.tufts.edu/hopper/morph?l=a%29%5Cn&la=greek&can=a%29%5Cn3&prior=oi%29o/meqa) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C33&prior=a%29%5Cn) [τῇ](http://www.perseus.tufts.edu/hopper/morph?l=th%3D%7C&la=greek&can=th%3D%7C5&prior=kai%5C) [ἀρετῇ](http://www.perseus.tufts.edu/hopper/morph?l=a%29reth%3D%7C&la=greek&can=a%29reth%3D%7C0&prior=th=%7C) [χρῆσθαι](http://www.perseus.tufts.edu/hopper/morph?l=xrh%3Dsqai&la=greek&can=xrh%3Dsqai0&prior=a%29reth=%7C), [**παραδόντες**](http://www.perseus.tufts.edu/hopper/morph?l=parado%2Fntes&la=greek&can=parado%2Fntes0&prior=xrh=sqai) [δ᾽](http://www.perseus.tufts.edu/hopper/morph?l=d%27&la=greek&can=d%271&prior=parado/ntes) [ἂν](http://www.perseus.tufts.edu/hopper/morph?l=a%29%5Cn&la=greek&can=a%29%5Cn4&prior=d%27) [ταῦτα](http://www.perseus.tufts.edu/hopper/morph?l=tau%3Dta&la=greek&can=tau%3Dta5&prior=a%29%5Cn) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C34&prior=tau=ta) [τῶν](http://www.perseus.tufts.edu/hopper/morph?l=tw%3Dn&la=greek&can=tw%3Dn7&prior=kai%5C) [σωμάτων](http://www.perseus.tufts.edu/hopper/morph?l=swma%2Ftwn&la=greek&can=swma%2Ftwn0&prior=tw=n) [στερηθῆναι](http://www.perseus.tufts.edu/hopper/morph?l=sterhqh%3Dnai&la=greek&can=sterhqh%3Dnai0&prior=swma/twn). [μὴ](http://www.perseus.tufts.edu/hopper/morph?l=mh%5C&la=greek&can=mh%5C2&prior=sterhqh=nai) [οὖν](http://www.perseus.tufts.edu/hopper/morph?l=ou%29%3Dn&la=greek&can=ou%29%3Dn3&prior=mh%5C) [οἴου](http://www.perseus.tufts.edu/hopper/morph?l=oi%29%2Fou&la=greek&can=oi%29%2Fou0&prior=ou%29=n) [τὰ](http://www.perseus.tufts.edu/hopper/morph?l=ta%5C&la=greek&can=ta%5C6&prior=oi%29/ou) [μόνα](http://www.perseus.tufts.edu/hopper/morph?l=mo%2Fna&la=greek&can=mo%2Fna0&prior=ta%5C) [ἀγαθὰ](http://www.perseus.tufts.edu/hopper/morph?l=a%29gaqa%5C&la=greek&can=a%29gaqa%5C0&prior=mo/na) [ἡμῖν](http://www.perseus.tufts.edu/hopper/morph?l=h%28mi%3Dn&la=greek&can=h%28mi%3Dn2&prior=a%29gaqa%5C) [ὄντα](http://www.perseus.tufts.edu/hopper/morph?l=o%29%2Fnta&la=greek&can=o%29%2Fnta0&prior=h%28mi=n) [ὑμῖν](http://www.perseus.tufts.edu/hopper/morph?l=u%28mi%3Dn&la=greek&can=u%28mi%3Dn1&prior=o%29/nta) [παραδώσειν](http://www.perseus.tufts.edu/hopper/morph?l=paradw%2Fsein&la=greek&can=paradw%2Fsein0&prior=u%28mi=n), [ἀλλὰ](http://www.perseus.tufts.edu/hopper/morph?l=a%29lla%5C&la=greek&can=a%29lla%5C0&prior=paradw/sein) [σὺν](http://www.perseus.tufts.edu/hopper/morph?l=su%5Cn&la=greek&can=su%5Cn1&prior=a%29lla%5C) [τούτοις](http://www.perseus.tufts.edu/hopper/morph?l=tou%2Ftois&la=greek&can=tou%2Ftois1&prior=su%5Cn) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C35&prior=tou/tois) [περὶ](http://www.perseus.tufts.edu/hopper/morph?l=peri%5C&la=greek&can=peri%5C1&prior=kai%5C) [τῶν](http://www.perseus.tufts.edu/hopper/morph?l=tw%3Dn&la=greek&can=tw%3Dn8&prior=peri%5C) [ὑμετέρων](http://www.perseus.tufts.edu/hopper/morph?l=u%28mete%2Frwn&la=greek&can=u%28mete%2Frwn0&prior=tw=n) [ἀγαθῶν](http://www.perseus.tufts.edu/hopper/morph?l=a%29gaqw%3Dn&la=greek&can=a%29gaqw%3Dn0&prior=u%28mete/rwn) [μαχούμεθα](http://www.perseus.tufts.edu/hopper/morph?l=maxou%2Fmeqa&la=greek&can=maxou%2Fmeqa0&prior=a%29gaqw=n). [ἀκούσας](http://www.perseus.tufts.edu/hopper/morph?l=a%29kou%2Fsas&la=greek&can=a%29kou%2Fsas0&prior=%5d) [δὲ](http://www.perseus.tufts.edu/hopper/morph?l=de%5C&la=greek&can=de%5C18&prior=a%29kou/sas) [ταῦτα](http://www.perseus.tufts.edu/hopper/morph?l=tau%3Dta&la=greek&can=tau%3Dta6&prior=de%5C) [ὁ](http://www.perseus.tufts.edu/hopper/morph?l=o%28&la=greek&can=o%284&prior=tau=ta) [Φαλῖνος](http://www.perseus.tufts.edu/hopper/morph?l=*fali%3Dnos&la=greek&can=*fali%3Dnos2&prior=o%28) [ἐγέλασε](http://www.perseus.tufts.edu/hopper/morph?l=e%29ge%2Flase&la=greek&can=e%29ge%2Flase0&prior=*fali=nos) [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C36&prior=e%29ge/lase) [εἶπεν](http://www.perseus.tufts.edu/hopper/morph?l=ei%29%3Dpen&la=greek&can=ei%29%3Dpen3&prior=kai%5C): [ἀλλὰ](http://www.perseus.tufts.edu/hopper/morph?l=a%29lla%5C&la=greek&can=a%29lla%5C1&prior=ei%29=pen) [φιλοσόφῳ](http://www.perseus.tufts.edu/hopper/morph?l=filoso%2Ffw%7C&la=greek&can=filoso%2Ffw%7C0&prior=a%29lla%5C) [μὲν](http://www.perseus.tufts.edu/hopper/morph?l=me%5Cn&la=greek&can=me%5Cn10&prior=filoso/fw%7C) [ἔοικας](http://www.perseus.tufts.edu/hopper/morph?l=e%29%2Foikas&la=greek&can=e%29%2Foikas0&prior=me%5Cn), [ὦ](http://www.perseus.tufts.edu/hopper/morph?l=w%29%3D&la=greek&can=w%29%3D3&prior=e%29/oikas) [νεανίσκε](http://www.perseus.tufts.edu/hopper/morph?l=neani%2Fske&la=greek&can=neani%2Fske0&prior=w%29=), [καὶ](http://www.perseus.tufts.edu/hopper/morph?l=kai%5C&la=greek&can=kai%5C37&prior=neani/ske) [λέγεις](http://www.perseus.tufts.edu/hopper/morph?l=le%2Fgeis&la=greek&can=le%2Fgeis0&prior=kai%5C) [οὐκ](http://www.perseus.tufts.edu/hopper/morph?l=ou%29k&la=greek&can=ou%29k0&prior=le/geis) [ἀχάριστα](http://www.perseus.tufts.edu/hopper/morph?l=a%29xa%2Frista&la=greek&can=a%29xa%2Frista0&prior=ou%29k): [ἴσθι](http://www.perseus.tufts.edu/hopper/morph?l=i%29%2Fsqi&la=greek&can=i%29%2Fsqi0&prior=a%29xa/rista) [μέντοι](http://www.perseus.tufts.edu/hopper/morph?l=me%2Fntoi&la=greek&can=me%2Fntoi0&prior=i%29/sqi) [ἀνόητος](http://www.perseus.tufts.edu/hopper/morph?l=a%29no%2Fhtos&la=greek&can=a%29no%2Fhtos0&prior=me/ntoi) [ὤν](http://www.perseus.tufts.edu/hopper/morph?l=w%29%2Fn&la=greek&can=w%29%2Fn1&prior=a%29no/htos), [εἰ](http://www.perseus.tufts.edu/hopper/morph?l=ei%29&la=greek&can=ei%296&prior=w%29/n) [οἴει](http://www.perseus.tufts.edu/hopper/morph?l=oi%29%2Fei&la=greek&can=oi%29%2Fei0&prior=ei%29) [τὴν](http://www.perseus.tufts.edu/hopper/morph?l=th%5Cn&la=greek&can=th%5Cn2&prior=oi%29/ei) [ὑμετέραν](http://www.perseus.tufts.edu/hopper/morph?l=u%28mete%2Fran&la=greek&can=u%28mete%2Fran0&prior=th%5Cn) [**ἀρετὴν**](http://www.perseus.tufts.edu/hopper/morph?l=a%29reth%5Cn&la=greek&can=a%29reth%5Cn0&prior=u%28mete/ran) [περιγενέσθαι](http://www.perseus.tufts.edu/hopper/morph?l=perigene%2Fsqai&la=greek&can=perigene%2Fsqai0&prior=a%29reth%5Cn) [ἂν](http://www.perseus.tufts.edu/hopper/morph?l=a%29%5Cn&la=greek&can=a%29%5Cn5&prior=perigene/sqai) [τῆς](http://www.perseus.tufts.edu/hopper/morph?l=th%3Ds&la=greek&can=th%3Ds2&prior=a%29%5Cn) [βασιλέως](http://www.perseus.tufts.edu/hopper/morph?l=basile%2Fws&la=greek&can=basile%2Fws4&prior=th=s) **δυνάμεως**.

1. Excerpt from Proxenus’ Obituary
After he had spent time with him, he considered himself capable not only of leadership, but of helping any powerful friends he might acquire as much as they could help him. And so he joined Cyrus on this enterprise because he expected to gain from it **fame, power, and wealth**. But although he longed for these things, it was also perfectly clear that **he was not prepared to compromise his integrity to get them**; in his view he should get them fairly and honourably, or not at all…He thought that, in order to be and to be acknowledged as a good leader, it was enough for him to praise his men when they did well and to deny praise to those who did wrong. This is why he earned the loyalty of those of his companions who were men of the better sort, while unscrupulous men worked against him and regarded him as easy to manipulate (2.6.17-20).

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1. All translations by Waterfield (2005), with slight modifications. [↑](#footnote-ref-1)